



**VAST Enterprise Retail
*SETUP CONTRACT PRICING***

TABLE OF CONTENTS

CONTRACT PRICE MANAGER3
CONTRACT PRICE CUSTOMER GROUP MAINTENANCE4
ASSIGNING CONTRACT PRICES TO CUSTOMERS.....5

Contract Price Manager

The Contract Price Manager allows you to specify pricing for customers or customer groups by allowing you to select parts by class, description, and many other tire attributes. You can then change the prices by rounding, markup, etc. (This works similar to Price Controls, except it is customer specific, not price level specific)

1. Open Vast Maintenance and go to Contract Price Manager.
2. Click **ADD NEW** and you will see the following screen. (The picture below shows this screen, with the corresponding VAST fields (in blue) mapped out from the MASTER screen in Vast Maintenance)

3. This screen has similar fields to the ones shown on the Price Control Manager screen. You need to enter a name, Contract Price Type (Customer or Customer Group) and Expiration Date first. ***NOTE:** If the system date is past the expiration date, you will not see the contract price appear in VAST.
4. Then you can select the criteria for the parts. ***NOTE:** *Affected Class* is required.
5. Under “Pricing Control Information” you can enter a name for the control, base price to use for the calculation, etc. (Please see the document titled How-To Wholesale_Pricing_Options_VAST for more details on these fields.)
6. Then click **SET** to “save” your price control (on-screen... nothing is saved to the db until you click **SAVE**). You can click **ADD NEW** to add as many different criteria/price control combinations as you want.

Contract Price Customer Group Maintenance

This screen allows you to create a group for any Customer Group Contract pricing you may have created.

1. Open Vast Maintenance and go to **Contract Price Customer Group Maintenance**.
2. Click **ADD NEW** and you will see a screen that shows you all of the customer group contract price options, as shown below.

Contract Price Customer Group Maintenance

Customer Groups **Customer Group Details**

Group Name:

Contract Price:

Contract Price	
<input type="checkbox"/> GroupTest1	
<input type="checkbox"/> GroupTest2	
<input type="checkbox"/> GroupTest3	
<input type="checkbox"/> Ryder	
<input type="checkbox"/> TEST CONTRACT	

Set as Default Cancel Save

Done

3. Enter a name for the group and put a checkmark next to all of the Contract Prices you want to include for this customer group.
4. You also have the option of setting one of these Contract Prices as the default by selecting it and clicking on the **SET AS DEFAULT** button. (Doing this will make the default price appear first, with all of the other prices appearing afterward).
5. Then click **SAVE** and **DONE** to exit.

Assigning Contract Prices to Customers

1. Open Vast Maintenance and go to Customers
2. Select the Customer you want to assign a Contract Price or Customer Group Contract Price to and go to the "Pricing" tab, shown below.

Customers

Customers | Customer Info | Account Info | Add'l Fleet Info | Ship-To Cust. | Messages | **Pricing**

Default Price Level: STATE

Associated Contract Prices

Contract Price
<input type="checkbox"/> CustCL2AvgCost
<input type="checkbox"/> GREATER AUCTION
<input type="checkbox"/> state net

Set as Default

Associated Customer Groups

Customer Group
<input type="checkbox"/> CAR DEALER DELV

Set as Default

Customer: _____

Create Fleet Text File

+ Add New | X Cancel | ✓ Save | Done

3. Here you can select a default Price Level for the customer (in this case it's marked as State).
4. You can also select one or more Contract Prices (and set a default) and one or more Customer Group prices (and set a default). Any prices you assign here will appear inside VAST when you bring up the customer and look up associated parts.